## INVESTMENT TECHNOLOGY GROUP, INC.

## Consolidated Statements of Income (In thousands, except per share amounts)

|  | Three Months Ended   |  |  |
|--|--|--|--|
|  | March  | 31, March 31,<br>07 2006   |  |
| Revenues:<br>Commissions<br>Recurring<br>Other   | \$143,<br>19,<br>6,  | 513 \$117,578<br>182 17,664<br>233 11,000                                |  |
| Total revenues   | 168,9  | 928 146,242  |  |
| Expenses:<br>Compensation and employee benefits<br>Transaction processing<br>Occupancy and equipment<br>Telecommunications and data processing servi<br>Other general and administrative<br>Interest expense | 25,<br>11,<br>.ces 9,<br>19,<br>2,                                   | 515 51,977   326 17,843   220 8,483   134 6,895   606 13,908   785 3,023 |  |
| Total expenses   |  | 586 102,129  |  |
| Income before income tax expense   | 42,3   | 342 44,113   |  |
| Income tax expense   |  | 632 17,706   |  |
| Net income   |  | 710 \$ 26,407<br>==== =======  |  |
| Earnings per share:  |  |  |  |
| Basic  |  | .56 \$ 0.61  |  |
| Diluted  | \$ 0   | ==== =====<br>.55 \$ 0.60<br>==== ======                                 |  |
| Basic weighted average number of common shares<br>outstanding<br>Diluted weighted average number of common shar<br>outstanding   | 44,0<br>ces  | 074 43,001<br>838 43,733   |  |
| INVESTMENT TECHNOLOGY GROUP, INC.<br>Consolidated Statements of Financial Condition<br>(In thousands, except share amounts)  |  |  |  |
|  | March 31,<br>2007  | December 31,<br>2006 (1)   |  |
|  | (unaudited   |  |  |
| Assets<br>Cash and cash equivalents<br>Cash restricted or segregated under   | \$312,678  | \$321,298  |  |
| regulations and other<br>Securities owned, at fair value<br>Receivables from brokers, dealers and other,   | 15,013<br>7,560  |  |  |
| net<br>Investments<br>Premises and equipment, net<br>Capitalized software, net<br>Goodwill<br>Other intangibles, net<br>Deferred taxes   | 1,194,887<br>8,463<br>36,146<br>37,843<br>405,786<br>28,780<br>2,116 | 9,299<br>34,740<br>32,203<br>405,754<br>29,366                           |  |

| Other assets  | 11,515                 | 12,016               |
|---|------------------------|----------------------|
| Total assets  | \$2,060,787<br>======= | \$1,462,312          |
| Liabilities and Stockholders' Equity<br>Liabilities:  |                        |                      |
| Accounts payable and accrued expenses<br>Payables to brokers, dealers and other<br>Securities sold, not yet purchased, at fair  | \$140,159<br>1,106,707 | \$152,049<br>533,045 |
| value   | 1,805                  |                      |
| Income taxes payable<br>Deferred taxes  | 9,399<br>658           | 8,147                |
| Long term debt  | 153,800                |                      |
| Total liabilities   | 1,412,528              | 854,278              |
| Commitments and contingencies<br>Stockholders' Equity   |                        |                      |
| Preferred stock, par value \$0.01; 1,000,000<br>shares authorized; no shares issued or<br>outstanding<br>Common stock, par value \$0.01; 100,000,000                                    |                        |                      |
| shares authorized; 51,472,053 and 51,443,560<br>shares issued at March 31, 2007 and December<br>31, 2006, respectively and 44,303,669 and<br>43,809,993 shares outstanding at March 31, |                        |                      |
| 2007 and December 31, 2006, respectively  | 515                    |                      |
| Additional paid-in capital<br>Retained earnings   | 204,261<br>565,280     | 198,419<br>540,570   |
| Common stock held in treasury, at cost;   | 3037200                | 5107570              |
| 7,168,384 and 7,633,567 shares at March 31,   |                        | (144 192)            |
| 2007 and December 31, 2006, respectively<br>Accumulated other comprehensive income (net   | (135,387)              | (144,173)            |
| of tax)   | 13,590                 | 12,704               |
| Total stockholders' equity  | 648,259                | 608,034              |
| Total liabilities and stockholders' equity  |                        | \$1,462,312          |

(1) Certain payables to brokers for clearance and execution costs included in accounts payable and accrued expense at December 31, 2006 were reclassified to payables to brokers, dealers and other for comparability.

INVESTMENT TECHNOLOGY GROUP, INC. Reconciliation of US GAAP Results to Pro Forma Operating Results (unaudited)

In evaluating the Company's financial performance, management reviews results from operations which excludes non-operating or one-time charges. Pro forma earnings per share is a non-GAAP (generally accepted accounting principles) performance measure, but the Company believes that it is useful to assist investors in gaining an understanding of the trends and operating results for the Company's core businesses. Pro forma earnings per share should be viewed in addition to, and not in lieu of, the Company's reported results under US GAAP.

The following is a reconciliation of US GAAP results to pro forma results for the periods presented (in thousands except per share amounts):

Three Months Ended

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|   |           | March 31,<br>2006 |
|---|-----------|-------------------|
| Total Revenues<br>Less:   | \$168,928 | \$146,242         |
| Non-recurring revenue (1)   |           | (7,777)           |
| Pro forma operating revenues  | 168,928   | 138,465           |
|   |           |                   |
| Total Expenses  | 126,586   | 102,129           |
| Income before income tax expense<br>Effect of pro forma adjustments |           | 44,113<br>(7,777) |
| Pro forma operating income before income tax expense                | 42,342    | 36,336            |
| Income tax expense<br>Tax effect of pro forma adjustments           | 17,632    | 17,706<br>(2,892) |
| Pro forma operating income tax expense                              | 17,632    | 14,814            |
| Net income<br>Net effect of pro forma adjustments                   | 24,710    | 26,407<br>(4,885) |
| Pro forma operating net income                                      | \$ 24,710 | \$ 21,522         |
| Diluted earnings per share<br>Net effect of pro forma adjustments   |           | \$ 0.60<br>(0.11) |
| Pro forma diluted operating earnings per share                      |           | \$ 0.49           |

Note:

(1) 2006 non-recurring revenues are comprised of an unrealized gain of

approximately \$6.8 million and dividends approximating \$1.0 million related to our ownership of two memberships on the New York Stock Exchange ("NYSE"). As part of their merger, the NYSE and Archipelago Holdings, Inc. ("Archipelago") were combined under a new holding company named NYSE Group, Inc. Each NYSE member received compensation consisting of cash and restricted shares of NYSE Group, Inc. common stock. Accordingly, consideration received for our memberships consisted of 157,202 restricted shares of NYSE Group, Inc. common stock, and approximately \$1.0 million in cash and dividends, which was recorded as dividend income.