



Payments Conference and Exhibition

EBAday

"Unlocking the full potential of SEPA"

26th to 27th May 2010, Luxembourg Congress Centre, Luxembourg

<u>Day 1:</u>

- 12.30 Registration and Lunch
- 14.30 Welcome by the EBA Chairman

14.35 Opening Keynotes

- Pierre Beck, Director of the Executive Board, Banque centrale du Luxembourg -
- Bernard Mommens, Member of the Board, Dexia-BIL -

15.15 Start of panel sessions:

15.15–16.15		
E-invoicing and the financial supply chain	Corporate needs and challenges in SEPA	
 What are the values for banks to expand in e- invoicing and the financial supply chain? 	 Understanding payments from a client perspective 	
 Impact of the latest developments in the legal, 	• What are the challenges that corporates face?	
fiscal and standards areas on pan-European adoption of e-invoicing	 Must corporates rely on regulation to affect the desired changes in the payments industry? 	
 How should the banking industry engage in e- invoicing? 	Moderator: Gilbert Ernst, Member of the Executive Committee, BCEE	
Moderator: Erkki Poutiainen, Head of Strategy and Infrastructure, Nordea	Speakers: David Arendt, CFO, Cargolux 	
Speakers:	 Dr Peter Kürpick, Chief Product Officer, 	
 Peter Hazou, Head of Business Development, Unicredit S.p.A. 	Software AG	
Sarah Hysén, Product Manager, Swedbank	 Thomas Meyer, MD/TSS Business Executive Germany & Austria, J.P. Morgan 	
 Harry Newman, Head of Banking Initiatives EMEA, SWIFT 	 Stefan Scheidgen, Head of Cash Management/Accounting, Deutsche Post Renten Service 	
 Garry Young, Director, Software as a Service (SaaS) and Corporate Services, Global Products Business, Logica 		

16.30 Strategic roundtable (1): "Co-opetition in payments and the financial supply chain"

- Mark Buitenhek, Global Head Payments and Cash Management, ING -
- Tim Fitzpatrick, Head of Payments and Cash Management, Europe, HSBC **Moderator:** Andreas Pratz, Partner, A.T. Kearney
- 17.30 Networking time
- 18.00 Drinks Reception (hosted by Banque centrale du Luxembourg)
- **19.00** End of 1st day

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<u>Day 2:</u>

- **08.00** Breakfast and Registration
- 09.15 Strategic roundtable (2): "SCT, PSD, SDD: What next?"
 - Werner Steinmüller, Member of the Group Executive Committee, Deutsche Bank -- Mark Garvin, Chairman, Treasury & Securities Services International, J.P. Morgan -**Moderator:** Ashley Dowson, Chairman, The SEPA Consultancy
- **10.15** Start of **parallel streams**:

10.15–11.15		
Innovations in payments	Outsourcing, insourcing and strategic alliances	
 How will the end-to-end financial supply chain benefit from payments innovation? 	 How to retain operational robustness? 	
How can domestic innovation be carried into SEPA?	 How to best reap the benefits of scale and scope in SEPA? 	
Moderator: Gilbert Lichter, CEO, EBA CLEARING	Moderator: Vincent Brennan, Executive Head of Group Payments, Bank of Ireland	
Speakers:	Speakers:	
Thomas Egner, Executive Vice President,	Patrick Laurent, Managing Director, Dexia BIL	
Commerzbank	Guy Moons, Senior Business Consultant,	
Lee Fulmer, Global Payments Executive, IBM	Clear2Pay	
 Moti Porath, EVP Business Development & Strategy, Fundtech 	 Sue Webb, EVP/Product Executive, Treasury Services, J.P. Morgan 	
 Ruth Wandhöfer, Head of Payments Strategy and Market Policy, Citi 	 Jonathan Williams, Director of Strategic Development, Experian Payments 	

11.15 Coffee break

11.45–12.45		
Real-time payments and liquidity risk	Six months after SDD and PSD	
 Liquidity management in systemically important payment systems New reporting requirements and stress testing 	 What are the experiences to date? How did banks cope with any practical and operational difficulties? 	
Trends in cash management practices	What are the long-terms implications?	
 Reconciliation and better use of collateral and working capital 	Moderator: Björn Flismark, Senior Vice President, SEB	
Moderator: Christian Westerhaus, Managing Director, Deutsche Bank	Speakers:Paul Anning, Corporate Partner, Osborne	
Speakers:	Clarke	
 Peter Lightfoot, Head of Positioning and Collateral Management, The Royal Bank of Scotland (invited) 	 Karoline von Richthofen, Global Head of Payment Markets, Deutsche Bank Dr. Wolfgang Fenkart-Fröschl, 	
 Fred Mouchel, Chairman, EBA CLEARING Treasury and Liquidity Working Group 	Executive Advisor to Western Union	
 Michel Verholen, Director, International Treasury, Greif Coordination Center BVBA 		

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14.00–15.00		
Designing e-SEPA	Achieving excellence in payments	
 Update on stakeholder proposals for creating e-SEPA How are banks preparing for the next wave? What are the potential growth drivers in e-payments? Moderator: James Barclay, Executive Director, Industry Issues, J.P. Morgan Speakers: Pierre Calvet, Deputy Manager, Diamis Gerard Hartsink, Chairman, European Payments Council Michel Stuijt, General Manager, Marketing and Sales, Equens 	 Activity excellence in payments The importance of resilience The next generation of shared services Options of how to expand or protect the business Moderator: Javier Santamaría, Deputy General Manager, Grupo Santander Speakers: Martin Coen, CEO, Dovetail Mario De Lorenzo, Payment Systems Director, SIA-SSB Robert Heisterborg, Global Head Lending, ING Bob Mackman, Head of Business Services, Wholesale, ACI 	
 Ron van Wesel, Director, Emerging Payment Streams, Deutsche Bank 	Wholesale, Adi	

15.00 Coffee break

15.15 Closing speech: "Payment services - Vision, opportunities, realities"

- 16.00 Networking time
- 17.00 End of conference